



Technology Crops International Crop Contracting Manager

Technology Crops International (TCI), a premier supplier of conventional, organic, and non-GM specialty oils, has an immediate opening for a Crop Contracting Manager at our location in Kensington, PE.

The successful applicant will be responsible for developing, handling, and managing all aspects of procuring raw materials and crop production including: grower recruiting, crop contracting and negotiating contract terms, meeting crop production goals, quality control, crop handling, receiving and storage, and evaluating crop conditions and management practices. Additional duties will include grower database management, budget development and management, grower meetings, grower newsletters, and providing timely and accurate reports. The Crop Contracting Manager will also play a vital role in the establishment of global production targets and pricing in collaboration with senior management.

The preferred candidate's education and/or experience will include a degree or diploma and a minimum of five years of related management/sales experience. Additional requirements are:

- Minimum of 5 years of commercial sales and/or purchasing experience with agricultural products
- Must have a strong understanding and awareness of the agricultural industry
- Must be proficient with computers, including Microsoft Office – Excel, Word, Outlook, and PowerPoint
- Excellent written and oral communication skills, strong decision making ability, and attention to detail
- Ability to work independently or as a member of a team
- Ability to handle multiple assignments in a fast-paced environment

Technology Crops International offers a competitive salary and benefits package. To apply for this position, please submit your resume with cover letter to CCormier@techcrops.com.